

Quarterly Review (As at 31 December 2018)

New Capital US Small-Cap Growth Fund

Q4 2018

EQUITY



Tim Butler
Senior Portfolio Manager

Overview of the Quarter

Amidst higher volatility, surging trade tensions and fears of an overly hawkish Fed, investor appetite for risk assets – while elevated through much of the year – evaporated in the final months of 2018. Market sentiment turned decidedly negative, with the S&P 500 at one point declining nearly 20% from record levels in September. The S&P 500 total return for 4Q18 was -13.6%, while the Russell 2000 Growth Index declined 21.6%. In general, larger market cap stocks performed better than smaller cap stocks, and growth stocks underperformed in the quarter versus value stocks, but generally did better for the full year 2018. The utilities sector was the only sector to produce positive returns in 4Q18 while energy, industrials, and technology were the worst-performing sectors, further underscoring market angst about the pace of future economic growth.

Most objective observers would agree that economic signals remain decidedly mixed. However, in our view, we see few of the traditional recession indicators flashing caution right now. In fact, several key metrics remain squarely in expansionary territory with only the housing market and inflation trends in more neutral territory. By contrast, labour markets remain healthy with unemployment still hovering near a 50-year low, wages are rising, and sentiment amongst consumers and small businesses remains in an uptrend. Inflationary pressures have also abated, augmented by a downturn in commodity and energy prices during 4Q18. These deflationary effects should bode well for a bullish outlook for the US consumer.

Economically, current trends point to a modest deceleration in GDP growth in 2019 rather than to an outright recession, as the market appeared to begin discounting in 4Q18. Although prevailing estimates for S&P earnings have been subject to downward revisions of late, they remain solidly above prior year levels. Absent a prolonged trade

war with China, fiscal stimulus should remain a tailwind to growth as the positive impact to GDP actually increases this year versus 2018 levels. This runs counter to the commonly-cited narrative that recent fiscal policy changes are more one-time in nature and unlikely to provide an ongoing lift to growth.

While generally constructive on prevailing economic conditions and, in particular, bullish on company-specific catalysts, we remain mindful of the risks. A prolonged trade war, Fed policy mistake, and/or more political gridlock and vitriol remain potential negative catalysts for risk assets. However, after enduring one of the worst 4Q market performances of all time, and with valuations returning to a level from which returns are far more likely to be positive, we believe the bias should be toward the upside in 2019.

Performance

The US Small-Cap Growth Fund was down 23.1%* in 4Q18, underperforming the Russell 2000 Growth Index by 278bps. The worst performing stocks in the first nine months of 2018 – defensive sectors like utilities, staples and REITs – were the best performing stocks in 4Q18 as investor sentiment shifted to a defensive, risk-off mode. Despite the dramatic market sell-off and subsequent underperformance in the quarter, the Fund did indeed manage to outperform the benchmark by 314bps for the full year. In 4Q18, the top contributing sectors were technology +33bps, materials +24bps (we were underweight) and healthcare +12bps, while producer durables -146bps, financials -106bps, and energy -66bps were detractors. Top contributing individual stocks included MongoDB, SendGrid and Exponent, while key detractors were Whiting Petroleum, Oceaneering International and our bank holdings. Emblematic of market stress during 4Q18, our cash position – which we increased throughout the quarter – contributed +50bps to performance.

*Source: EFGAM, Bloomberg, as at 31/12/18.
Since inception (09 December 2016) the Fund has returned 32.5%.

“the Fund did indeed manage to outperform the benchmark by 314bps for the full year”

Positioning & Outlook

Healthcare: Healthcare is the largest sector weight, and we maintained a substantial overweight (+160bps) driven by high conviction positions in biotech (Arena Pharmaceuticals, Esperion Therapeutics, Horizon Pharma, and Madrigal Pharmaceuticals) and medical devices (BioTelemetry, Glaukos and Natera). Our bullish stance is supported by strong company-specific fundamentals and the potential for heightened year-end M&A activity (due to cash repatriation flows into large pharmaceutical companies).

Technology: Tech is the 2nd-largest sector weight and remains our largest overweight (+390bps) as we continue to find a plethora of unique growth opportunities and robust fundamental trends, particularly among disruptive software names with large and growing addressable markets.

Consumer discretionary: We are +60bps overweight as we continue to favour companies with strong product momentum, rising market shares and poised to benefit from increased consumer spending following US tax reform.

Financial services: We reduced our weighting to a

sizable underweight (-260bps). **Producer durables:** We reduced our weighting and are now underweight by -220bps as we await additional clarity on Trump’s long-awaited infrastructure package (now slated for late-2019) and seek more tangible evidence of momentum in underlying fundamentals. **Consumer staples:** We reduced our weighting and are now slightly underweight (-60bps). However, we continue to own two high-conviction names with attractive growth profiles – Freshpet and Calavo Growers. **Energy:** We reduced our weighting amidst a 38% slide in Crude oil prices. **Materials:** This is our largest underweight (-600bps) as most of these companies sell undifferentiated, commoditised products, and the underlying stocks tend to be quite volatile. **Utilities:** We have no exposure as this sector offers a dearth of growth properties. **Cash:** In the face of negative investor sentiment and heightened volatility, we increased our cash position materially from 1.6% at 30-Sep to 7.8% at year-end 2018.

Active positioning

Section Weight	Active allocation	Direction of allocation	Key Stocks
Healthcare (27.2%)	+1.6%	↘	BEAT, XNCR, LOXO
Technology (20.5%)	+3.9%	=	MDB, OKTA, SEND
Consumer Discretionary (18.8%)	+0.6%	↗	RH, CHDN, ETSY
Producer Durables (13.2%)	-2.2%	↘	EXPO, PRLB, HUBG
Financial Services (8.2%)	-2.6%	↘	SF, GDOT, EVR
Energy (1.2%)	-0.6%	↘	WLL, OII
Consumer Staples (2.1%)	-0.6%	↘	FRPT, CVGW
Materials and Processing (1.0%)	-6.0%	=	TREX
Utilities (0.0%)	-1.9%	=	n/a
Cash (7.8%)	n/a	↘	n/a

Source: EFGAM as at 31 December 2018

Performance Table

	Fund	Benchmark	Difference
1 Month	-10.45%	-11.75%	1.30%
3 Months	-23.33%	-21.81%	-1.53%
6 Months	-18.65%	-17.62%	-1.03%
YTD	-5.79%	-9.93%	4.13%
1 Year	-5.79%	-9.93%	4.13%
Since Inception Annualised	8.64%	3.14%	5.51%
Since Inception	18.61%	6.56%	12.05%

Past performance is not necessarily a guide to the future

Benchmark: Russell 2000 Growth Index

Source: EFGAM as at 31 December 2018

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Note: Past performance is not necessarily a guide to the future. Returns may increase or decrease as a result of currency fluctuations. Performance is net of fees. Please refer to the Prospectus for further information on this Fund and prior to any subscription.

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b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor,

the shares, debentures and units of shares and debentures of that corporation or the beneficiaries’ rights and interest

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