

Quarterly Review (As at 31 March 2019)

New Capital Global Equity Conviction Fund

Q1 2019

Equity



Jeff Li
Senior Portfolio Manager

Overview of the Quarter

What a difference a quarter made!

After the significant sell-off in global markets in the last quarter of 2018, the sentiment took a U-turn in the first quarter of 2019. The long list of macro risks that investors were worried about merely three months ago such as rising interest rates, a global growth slowdown, deteriorating fixed income markets and an escalating US-China trade relationship seemed to have improved over the course of the past quarter, triggering a relief rally in global markets.

In the US, the messages that the Fed sent to the market were positive. Despite the market rally and improved credit markets this year, the Fed decided to pause on future interest rate increases and signalled to the market that it would stop shrinking its balance sheet as early as September this year. A more dovish Fed significantly improves the liquidity condition in the market which we believe is the major reason behind this year's rally.

A more dovish Fed also allowed much needed room for the Chinese government to further ease with more stimulative fiscal and monetary policies. Within this quarter, Total Social Financing, a measure of liquidity in the Chinese economy, troughed and the real economy usually bottoms after 1-2 quarters based on historical experiences. In April, we already saw early signs of economic recovery with Chinese PMI data accelerating at the fastest speed since 2012. Meanwhile in the fourth quarter, the Chinese market's valuation had dropped to as low as the 2008 financial crisis level. All these factors made the Chinese market one of the best performing markets globally so far this year.

Meanwhile, the US and China trade talks seem to be making some progress and a trade deal between the two largest economies of the world could be imminent.

However, not all signs are positive. European data deteriorated further over the past quarter. What makes the situation more challenging was that EU seemed to be running out of room for further monetary stimulus or fiscal stimulus. Meanwhile,

Brexit still remains largely unpredictable and the moment of truth now keeps getting delayed.

On the trade front, although both US and China have incentives to reach a near-term agreement for now, we have argued over the past few quarters that the two would compete and confront each other for decades to come. Now that the market has rallied again, Trump seems to want to engage with in another "trade war", this time, with Europe.

From a sector perspective, technology took leadership in the market, as a low rate, low growth environment is generally positive for the sector. The same macro environment is less positive for financials, particularly banks, which lagged this quarter.

Return of major markets in USD

| | 2017 | 2018 | 4Q 2018 | 1Q 2019 |
|---------------|-------|---------|---------|---------|
| MSCI AC World | 21.6% | (11.2%) | (13.1%) | 11.6% |
| EM | 34.3% | (16.6%) | (7.8%) | 9.6% |
| DM | 20.1% | (10.4%) | (13.7%) | 11.9% |
| USA | 19.5% | (6.3%) | (14.1%) | 13.3% |
| Europe ex UK | 24.1% | (17.1%) | (13.2%) | 9.9% |
| UK | 17.4% | (17.7%) | (12.5%) | 10.3% |
| Japan | 21.8% | (14.5%) | (14.4%) | 5.7% |
| Asia ex Japan | 38.7% | (16.4%) | (9.0%) | 11.2% |
| China | 51.1% | (20.4%) | (10.8%) | 17.7% |

Source: EFGAM, FactSet as at 31/03/19

Performance and Positioning

In the first quarter of 2019, the Global Equity Conviction Fund was up 16.27% compared to the benchmark MSCI All Countries World which was down 12.17%. Financials made the largest positive contribution to our performance driven by our overweight position in the Asian financial sector as well as overall good stock selection. The information technology sector was also a significant positive contribution driven by mostly good stock selection as well as our sector overweight position.

From a stock perspective, the top positive contributors this quarter were ServiceNow, SS&C Technologies and MasterCard which were up 38.4%, 41.4% and 25.0% respectively during the quarter.

ServiceNow, a mid-cap US software company specialising in cloud based process automation software continued its strong business momentum this quarter by growing its subscriber base more than expected and showing no signs of slowing down. We remain positive with ServiceNow's business over the long term as it is still early in penetrating the large total addressable market and we expect profitability to increase as well as the company to scale up.

SS&C Technologies was our new addition to the portfolio during the fourth quarter market sell-off. SS&C is a leading provider for mission critical software and services to the asset management industry. We met the company's founder, chairman and CEO Bill Stone at a conference in December 2018 and were impressed with SS&C's competitive advantage as well as the management team's strong capability to allocate

capital. SS&C performed well this quarter driven by its strong quarterly results.

MasterCard continued its strong business momentum by reporting solid fourth quarter results with its cardholders spending 15% more compared to the same period last year. MasterCard also provided mid-term guidance for low-teen revenue growths and high-teen EPS growth.

On the negative side, the largest detractor to the performance this quarter was UnitedHealth. The leading US healthcare insurer was under pressure this quarter as noises were picking up again on healthcare regulation as we get closer to an election year. We have seen this before and every time such weakness has provided buying opportunities. It is extremely difficult to rebuild a healthcare system with healthcare insurers like UnitedHealth providing no value proposition. A nationalised system is not the answer in our opinion, as UnitedHealth already proved that they could run public programmes like Medicare at lower costs yet with a higher level of services.



“Across the major regions, we believe the strongest earnings momentum is likely to come from China as the economy is likely to bottom out later this year.”



Active positioning

| Section Weight | Active allocation | Direction of allocation | Key Stocks |
|------------------------|-------------------|-------------------------|--------------------------------------|
| Healthcare | +6.1% | ↓ | UnitedHealth, Lonza, AstraZeneca |
| Communication Services | +2.4% | = | Alphabet, Comcast, Tencent |
| Real Estate | +2.2% | = | Equinix, American Tower |
| Information Technology | +1.0% | = | MasterCard, Microsoft, Broadridge |
| Consumer Staples | +0.1% | = | Kerry Group, Mondelez, Estee Lauder |
| Industrials | -0.8% | = | Fortive, CSX, Thales |
| Consumer Discretionary | -1.9% | = | Amazon, LVMH, Ultra Beauty |
| Utilities | -2.4% | ↑ | NextEra |
| Financials | -2.4% | = | S&P Global, Ping An Insurance, HDFC |
| Materials | -2.9% | = | Air Products, Croda |
| Energy | -5.1% | = | Marathon Petroleum |
| Section Weight | Active allocation | Direction of allocation | Key Stocks |
| Americas | -3.3% | ↑ | UnitedHealth, MasterCard |
| EMEA | +1.9% | ↓ | Lonza, Thales, AstraZeneca |
| Japan | -2.8% | = | Keyence, Softbank |
| Asia excl. Japan | +0.6% | ↑ | Tencent, AIA, Alibaba, Treasury Wine |

Source: EFGAM as at 31 March 2019

Outlook

On the one hand, we believe the global market has de-risked to some extent compared to the fourth quarter of last year. The biggest improvement came from the liquidity situation in the market with both Fed and Chinese

government easing. Bond yields have tightened again. US and China trade talks seem to be making progress as well.

On the other hand, we believe most of these positive developments are already reflected in the current prices. For the market to move higher on a sustainable basis, we need the global economy to continue to expand and company earnings to continue to grow at a healthy rate.

Across the major regions, we believe the strongest earnings momentum is likely to come from China as the economy is likely to bottom out later this year. This will also help emerging market performance as well. The US economy was slowing down last year and we believe is likely to stabilise with better liquidity conditions in the economy. The European economy has the biggest risk of further slowing down.

In terms of style, we discussed our framework last quarter by dividing the market into three groups. The first group are companies that have structural growth drivers and can potentially grow through different phases of the cycle with resilient margin profile, but trade at a premium to the market. We call these “**Structural Growers**” and a significant part of the technology, healthcare and consumer discretionary sectors belong to this group. The second group are companies that are cyclical with not much visibility in business outlook but usually trade at low earnings multiples. We call it “**Cheap Cyclical**” and we would put all cyclical sectors into this group, but significant components are industrials, financials, energy and materials companies. The third group will be the traditional defensive sectors such as consumer staples, telecoms, utilities and real estate. Let’s just call this group “**Bond Proxies**”.

We believe the current market environment warrants an overweight stance in “**Structural Growers**” as growth has become scarcer. That was exactly what we did in the fourth during the market sell-off. We believe we should also have an overweight position in “**Bond Proxies**” as interest rates are likely to remain low. We will for now underweight “**Cheap Cyclical**” with global growth slowing, especially in Europe and banks in developed markets. That said, we might be able to find good opportunities in “**Cheap Cyclical**” in emerging markets, particularly China.

Note: Past performance is not necessarily a guide to the future. Returns may increase or decrease as a result of currency fluctuations. Performance is net of fees. Please refer to the Prospectus for further information on this Fund and prior to any subscription.

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b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor,

the shares, debentures and units of shares and debentures of that corporation or the beneficiaries’ rights and interest

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2. where no consideration is or will be given for the transfer;
3. where the transfer is by operation of law;
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